RJ REYNOLDS
TOBACCO COMPANY

J. Campbell
Promotional Coordinator

150 Lawrence Bell Drive
Suite #100
Williamsville, NY 14221
(716) 634-4170
Fax (716) 634-3145

August 21, 1997

Fax (315) 793-3450
M. Defablo
HERKIMER WHOLESALE

Att: Judy

PO Numbers

Hi Mike,

I would appreciate it if you could provide PO#(s) for the following promotional material in the space provided and fax to my attention as soon as possible at (716) 634-3145:

WINSTON BUY 2 PACKS GET FREE CAP / PROMOTION #700927
(Detail promotional information will be forwarded)
18 Cases Live Product **PO#** 8231976 Kathy

#/Cases Per Brand Style:	UPC #
4 (12M) Winston Light Kg	12300-11112
6 (6M) Winston Light Box	12300-11906
4 (12M) Winston FF Kg	12300-11012
4 (12M) Winston FF Box	12300-11212

224 SKUs of B2GF Cap Sleeves / Displays **PO#** 1270 SM
(Item #529301, packed 20/SKU) 7239-0134

Arrival Date: **September 15, 1997** **EFT Amount:** **$10,675.31**

Thanks for your continued assistance, and if you have any questions, please call me.

Sincerely,

Judy
J. Campbell
Promotional Coordinator / 1610
/jc

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